



Introduction

Dem-Inter brings together experienced farming professionals, who combine modern, global, farming techniques with in-depth, European, Russian and African operational expertise. The Company enters into leases or joint ventures to acquire agricultural land and assets or contracts for professional agricultural management. We create value where land is not solely the limiting factor but where essential supporting assets are limited, e.g. human resources, capital, technology, and marketing networks.

Dem-Inter establish sustainable systems through investor and community involvement and empowerment together with the sympathetic environmental operations. We possess the expertise and knowledge to produce under extreme conditions. Our basic requirements are highly fertile soils, adequate rainfall and / or sustainable water supplies to be able to apply economies of scale for low cost staple food production for import substitution.

Dem-Inter provides management, training and mentoring to help investors and local partners build a sustainable business through creating crop treatment, storage and processing facilities with access to local, national and international markets.

Strategy

Dem-Inter operate large scale farming units and invests in under performing or 'green field' agri businesses through leases, joint ventures and service/management contracts. We focus on potential high yielding sites throughout Russia and Africa – the key selection criteria being above average soils with adequate rainfall and / or sustainable irrigation potential, well served by roads and / or railways. We aim to produce high value cash crops for import substitution such as maize (yellow & white), rice (upland), wheat (milling), beans (various), canola, soya, sunflowers, potatoes, cassava, sugar beet/cane and tomatoes and add value to the primary products through treatment, long term storage, milling and pressing. We modernise and mechanise existing and new farming operations to ensure the lowest possible cost of production with maximum economies of scale to benefit financially both the investors and the local communities.

Track Record

Dem-Inter has a team of experienced senior managers with experience of large scale crop production and land acquisition in Africa, Europe and Russia on units in excess of 300,000 hectares. We have significant practical knowledge of large scale agribusiness management and turn-around in Africa, Eastern Europe, Russia and UK producing returns well above industry norms together with experience of 'marrying' international investors with politicians and local partners / communities to enhance rural prosperity and food security coupled with experience of mentoring and training local communities in all aspects of agricultural production

Mode of Operation

Shareholders in the Operating Companies (OpCo) include the Local Partners, Dem-Inter, Local and International Investors. The majority of the funding is usually in the form of equity with debt levels carefully assessed. Dem-Inter holds a management contract with the OpCo providing a Dem-Inter Farm Director (DFD) who is jointly accountable with the locally sourced General Manager (GM) for the approved annual budget of the OpCo on a day to day basis. The Local GM is assisted by a Local Deputy who is responsible for Production. The Dem-Inter Farm Director is assisted by an experienced Dem-Inter Operator Trainer who is responsible for mentoring and training all OpCo staff. The Local GM is responsible for regular communications with the Local Partners and Communities and Dem-Inter is responsible for ensuring the relevant assistance to the Local Community. The Local GM & Dem-Inter Farm Director are jointly responsible for ensuring that all the relevant aspects of Health & Safety, Food Security and Environmental Awareness are adhered to.

(For further information please see www.Dem-Inter.com)

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